



Dear Valued Biobest Customer:

I'd like to provide some additional details around the integration of the Biobest USA Southwest team into Beneficial Insectary, a subsidiary of Biobest Group based in Redding, CA. I encourage you to share this information with any relevant colleagues, such as accounts payable.

Each of the IPM Specialists and Manager from the Biobest USA Southwest team will continue to service their respective customers (as Beneficial Insectary employees) with Biobest-branded products. The integration of Biobest USA Southwest team into Beneficial Insectary will result in improved viability and effectiveness of our beneficial organisms at your operation through reduced lead times and faster deliveries. It will also provide access to our dedicated customer service team, which operates in the Pacific time zone, and will improve timely communication regarding orders, tracking, and account information.

The full integration of Biobest USA Southwest team into Beneficial Insectary will occur August 1, 2022. Here's what you can expect:

- **As of July 25, 2022 please send all orders to [orders@insectary.com](mailto:orders@insectary.com), or call Beneficial Insectary Customer Service at 530-226-6300**
  - **Please identify delivery dates as early as August 2, 2022**
- Customers will receive the same reliable Biobest portfolio of pollinators, beneficial insects, mites, and nematodes.
  - Many of these will be available for next-day or 48-hour shipping
  - Customers will have more options of unit sizes, containers, and carrier
- Your current pricing will remain in place through December 31, 2022
  - Products will be invoiced by Beneficial Insectary
- Invoice Payment:
  - Any invoices that you have received from Biobest USA Inc. will continue to be paid in the usual manner.
  - Future invoices (starting with deliveries Aug 1/22) will be issued to you from Beneficial Insectary, Inc.
  - Payment details are below:

ACH	Beneficial Insectary 9664 Tanqueray Ct. Redding, CA 96003 Wells Fargo Bank, NA Bank Code 121000248 Account Number 9014162128
CHECK	Beneficial Insectary, Inc. 9664 Tanqueray Ct. Redding, CA 96003

**BIOBEST USA INC**



**CREDIT CARD**

Our system encrypts your card details, and we cannot share this information with Beneficial Insectary, Inc. Please call Customer Service to provide your credit card details.

Tel: 530-226-6300

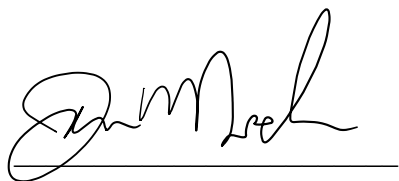
Toll Free: 800-477-3715

**SALES TAX  
EXEMPTION**

If you are exempt from Sales Tax, you will need to provide a current Sales Tax Exemption Certificate to Beneficial Insectary, Inc.

Exemption Certificates should be emails to: [Order@insectary.com](mailto:Order@insectary.com)

- My cell phone number will not change
- My new email address will be:
  - My current @biobestgroup.com email address will be forwarded to my new Beneficial Insectary address to ensure no communications are lost



José Morales  
Regional Manager Southwest  
**Biobest USA Inc.**



Cliff Noorlander  
Chief Executive Officer  
**Beneficial Insectary Inc.**



# Beneficial Insectary

**Beneficial Insectary**  
9664 Tanqueray Ct  
Redding, CA 96001

Office: 530 226 6300  
Toll Free: 800 477 3715

**BIOBEST USA INC**



[orders@insectary.com](mailto:orders@insectary.com)

**BIOBEST USA INC**

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