



Douglas Products

1550 East Old 210 Highway, Liberty, MO 64068
Tel 800 223 3684

www.douglasproducts.com

POSITION DESCRIPTION AND CANDIDATE SPECIFICATIONS

POSITION: Pest Management Technical Specialist

THE COMPANY: Douglas Products is a specialty products manufacturer and marketer of high-quality brands in the global agriculture production and structural pest control markets. For more than 100 years, Douglas Products has partnered with customers who seek to build and protect mutually beneficial business value. We create quality solutions backed by expertise in training, stewardship, regulatory affairs and industry support.

With three Divisions - Pest Management, Sanitary Sewer and Water, and Plant Health - Douglas Products prides itself in its reputation as a trusted partner with a customer-centric operating philosophy while upholding the highest ethical standards in its business operations.

Building on that sustainable foundation, Douglas Products is expanding its portfolio through product acquisitions and licensing agreements that extends its range of products and technologies to produce, protect, and preserve agricultural commodities and residential/commercial structures.

Douglas Products is an Altamont Capital Partners portfolio company. Further information on the company can be found at <http://douglasproducts.com/>

POSITION DESCRIPTION: The Pest Management Technical Specialist is responsible for providing technical assistance and support to sales representatives, distributors, consumers, and state pest control enforcement regulators, including the development and delivery of technical training presentations and stewardship programs, field demonstrations for existing technologies, regulations, and markets for assigned products and geography.

Specific responsibilities include the following:

- Serve as a technical resource for sales representatives, distributors, customers, consumers, and state pest enforcement regulators using multiple delivery platforms.
- Develop and deliver technical training including presentations, hands-on field training, and field demonstrations for existing technologies, regulations, and markets.
- Manage the development of Stewardship Training Programs including new content.
- Provide technical training for new Douglas Products fumigant sales personnel.
- Establish and maintain strong and productive professional relationships with key customers, industry leaders, trade association personnel, and state pest control enforcement regulators supporting the commercial team.
- Work collaboratively with internal commercial and R&D personnel, external stakeholders and contractors as needed to achieve desired project and work goals.
- Serve on technical committees for trade associations such as NPMA, IAOM, etc. and locally established groups associated with the use of Douglas Products' sulfuryl fluoride products (e.g., University of Florida Fumigation School Committee).
- Assist with writing and revising product labels, manuals, technical literature pieces and white papers.
- Assist Douglas Products' field scientists with field research trials for existing or new products.

Required Skills and Knowledge: The successful candidate should be able to demonstrate the following:

- Ability to work effectively from a home office with limited supervision.
- Excellent skills in written, verbal, and interpersonal communication (technical and consumer).
- Expertise in use of Microsoft programs including Word, Excel, and PowerPoint.
- Ability to work collaboratively in virtual and field settings with a diversity of co-workers, customers, state pest control enforcement regulators, and other stakeholders.
- Ability to learn and understand the technical and regulatory requirements for use of Douglas Products fumigants.
- Ability to effectively communicate in written and verbal forms technical information so that it is easily understood by both technical and non-technical audiences.
- Ability to travel 35-45% of time.

Education/Experience Required:

- Required: BS or MS in Biology, Entomology, Agronomy, Weed Science, Plant Pathology, or other life sciences.
- Required: Experience presenting to large groups and conducting training using multiple methodologies and delivery platforms.
- Desired: Experience working with pesticides (agriculture and/or urban use), including fumigants.

REPORTS TO: US Commercial Leader.

COMPENSATION: An attractive compensation package will be offered to the successful candidate.

LOCATION: Florida (preferred).

TIMING: We are looking to fill the position immediately. This job posting will close May 1, 2021.

CONTACT: If you have any questions or are interested in applying for the position, please contact Heather Kern at heather.kern@douglasproducts.com and provide a cover letter, resume or C.V. as well as three references or letters of recommendation.

EQUAL EMPLOYMENT OPPORTUNITY:

It is the Company's policy to provide equal employment opportunity for all applicants and employees. The Company does not unlawfully discriminate on the basis of race, color, religion, sex (including pregnancy, childbirth, or related medical conditions), gender identity, national origin, ancestry, citizenship, age, physical or mental disability, legally protected medical condition, family care status, military or veteran status, marital status, domestic partner status, sexual orientation, or any other basis protected by local, state, or federal laws. When necessary, the Company also makes reasonable accommodations for disabled employees and for pregnant employees who request an accommodation, with the advice of their health care providers, for pregnancy, childbirth, or related medical conditions.

The Company prohibits sexual harassment and the harassment of any individual on any other basis listed above.