

## Sample Equipment List for Standard AV Capable Rooms

Qty	Description	Notes	Manufacturer	Model	Part Number	Price Per	Subtotal
1	PTZ HD Camera (HD-SDI, RS-232)		Lumens	VC-A50PN	VC-A50PN	\$2,000.00	\$2,200.00
1	Wall mount shelf for Lumens		Lumens	VC-WM12W	VCWM12W	\$160.00	\$176.00
1	Mic array	*suitable for room up to approximately 55 seat capacity	Sennheiser	TeamConnect SL Ceiling 2	SL CEILING MIC 2	\$2,900.00	\$3,190.00
1	5-Port Gigabit PoE Unmanaged Switch		TP-Link	TL-SG1005P	TL-SG1005P	\$50.00	\$55.00
1	Document camera (HDMI & USB)		Hover Camera	Duo	HCD	\$500.00	\$550.00
1	Rack shelf		Extron	RSU 129	60-190-01	\$80.00	\$88.00
1	Digital matrix processor	*best solution for smaller rooms with no or simple microphone support systems	Extron	DMP 64 Plus C AT	60-1823-10	\$1,508.00	\$1,658.80
1	SDI to USB converter		Epiphan	AV.io SDI	ESP0964	\$430.00	\$473.00
1	HD-SDI to HDMI converter		Black Magic	Micro Converter SDI to HDMI 3G	CONVCMIC/SH03G/WPSU	\$49.00	\$53.90
1	HDMI and Audio to USB Scaling Bridge	*best solution for larger rooms with existing microphone and audio processing systems	Extron	MediaPort 200	60-1488-01	\$1,620.00	\$1,782.00
1	Wireless microphone receiver		Shure	ULXS4-G3	ULXS4-G3	\$450.00	\$495.00
1	Wireless microphone transmitter		Shure	ULX1-G3	ULX1-G3	\$200.00	\$220.00
1	Mic cable		Pyle	PLMS30	PLMS30	\$17.00	\$18.70
1	Assorted cables, hardware		Various	Various	Various	\$500.00	\$550.00
					EQ Total	\$9,728.40	
					EQ Total	\$6,134.70	